

Video Unplugged Partner Program

Building on the success of Meru Network's VoIP Unplugged program, Meru has extended its technology partner certification program to include Video Unplugged solution partners, chartered to assure the delivery of certified, multi-vendor IP Video solutions that have been thoroughly tested and documented for easy replication and deployment by customers and resellers.

Meru's ever growing eco-system of Unplugged Solution Partners provides best in class complementary products, from multiple vendors that address the critical needs for complete customer solutions.

Customers prefer the vendors certify the solutions are interoperable, with application notes that describes how to deploy, adjust, and manage the solution, minimizing the customer ramp time and risk of investigating technologies and evaluating combinations of vendors themselves.

Creates Customer Value:

- Provides customer value by reducing customer testing effort and time-to-deployment with proven solutions
- Certified solutions tested under realistic enterprise conditions
- Provide configuration guides and application notes for quick setup and deployments
- Eliminate/reduce the risk of multi-vendor solutions through interoperability testing and certification

Why choose a Meru Networks Video Unplugged Partner?

- Maximize the investment in your Meru WLAN network with certified technology partners
- Access innovative wireless solutions in Video with demonstrated interoperability
- Quickly integrate the solutions with ready built integration documentation
- Find, install and enjoy the best market solutions to address your enterprise needs
- Support teams from both companies have been trained on all products
- Work with companies that share Meru Networks commitment to customer satisfaction

Meru Video Unplugged Certified Partner Benefits:

- Certify your solution with Meru Networks leading 4th generation MOBILE SCALE technology
- Confidence in delivering tested, documented, certified solutions with Meru Networks
- Joint collateral including solution briefs, emphasizing your solution with Meru Networks
- Reciprocal marketing, sales, and support programs

Meru Video Unplugged Partner Categories:

- Video Conferencing — Hardware and software vendors
- Video Streaming/Delivery — Hardware and software vendors
- Video Surveillance — IP camera and management software vendors
- Measurement and metrics vendors

*To find Meru's Video Unplugged Partner Solutions, go to:
<http://www.merunetworks.com/partners/unplugged/videopartners/>*

About Meru Networks

Meru Networks is the global leader in wireless infrastructure solutions that enable the All-Wireless Enterprise. Its industry leading innovations deliver pervasive, wireless service fidelity for business-critical applications to major Fortune 500 enterprises, universities, healthcare organizations and state, local and federal government agencies. Meru's award winning Air Traffic Control technology brings the benefits of the cellular world to the wireless LAN environment. Meru Wireless LAN System is the only solution on the market that delivers predictable bandwidth and over-the-air Quality of Service with the reliability, scalability, and security necessary for converged voice and data services over a single WLAN infrastructure.

Meru Networks

Corporate Headquarters
894 Ross Drive
Sunnyvale, CA 94089 USA
P 408.215.5300
F 408.215.5301

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